

FACTSHEET

COMPANY

LANCOM Systems is a leading German manufacturer of reliable communications solutions for large enterprises and SMEs, public authorities and institutions. We supply products and software for IP-based VPN, Voice over IP and wireless networks, along with support and services.

MANAGEMENT



Ralf Koenzen

- Founder & Managing Director

REGIONS

Company Headquarters

Wuerselen near Aachen
 Adenauerstrasse 20 / B2, 52146 Wuerselen
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 Fax: +49 (0)2405 49936-99

Sales Regions

Australia, Belgium, Germany, Greece, Italy, Luxembourg, Netherlands, Eastern Europe, France, Portugal, Switzerland, Spain, United Kingdom, Austria

HISTORY

LANCOM products and solutions have been successful in the market for over 10 years. In the year 2002, LANCOM Systems GmbH was split off from the former division "Communication Systems" of the ELSA AG and formed as an independent company. Ralf Koenzen began building the division in 1995 and successfully continued running the management buy-out with Ulrich Prinz. Since November 2007 Ralf Koenzen is the sole managing director.

BUSINESS AREAS

One of the main challenges many companies face is networking business processes enterprise-wide with flexible and secure communications solutions. Secure and affordable – access to the company network anytime, anywhere: Many companies are already using secure communication solutions to provide their employees with greater flexibility and mobility, giving them a significant competitive advantage. Combining Internet, VPN technology, Voice over IP and wireless LAN offers a variety of new data communication possibilities: Connecting company locations worldwide is as achievable as connecting mobile employees and teleworkers.

Network Connectivity: Risk-free Internet Access

- LANCOM router/gateways for network security
- Including stateful inspection firewall with Intrusion Detection and Denial-of-Service protection for ADSL, SDSL, ISDN and UMTS access
- VPN gateway functionality for integration of locations
- Connection of branch and home offices, business partners, customers and suppliers

VoIP: Telephony via Internet Protocol

- VoIP networking for company locations
- Migration of existing ISDN/analog telephones and telephone systems
- Intelligent call routing to SIP providers and VoIP PBXs
- Secured transfer of voice data within the VPN

Wireless LAN: Convenient, Secure and Reliable

- Flexibility, mobility and convenience at lower costs.
- Wireless connections for indoor, outdoor and industrial networking
- Fully integrated security: IEEE 802.11i, WPA, LEPS, RADIUS
- Performance: 108Mbps, Super A/G, 5GHz, IEEE 802.11a
- High-speed UMTS, HSDPA card support

Quality – Made in Germany

Traditionally, both hardware and software for all LANCOM routers are developed and tested in Germany. In the process, customer feedback plays a key role in the creation and design of new products, just as the specific demands of the German and European markets do. Like the LCOS operating system, LANtools are also developed directly by LANCOM and ensure a high level of user friendliness – for everyone. This assures all of our customers that any modifications made to meet new standards will be integrated quickly and reliably and provided to all users through our free update service.

LANCOM ADDED VALUE

Professional Equipment

- Hardware dimensioned for the future along with free updates offer investment protection

Professional Basic Features

- Minimum training expenditure due to convenient and consistent interfaces throughout the entire LANCOM product portfolio
- Simple setup via Plug & Play installation and setup wizard
- Maximum degree of operational reliability with high availability thanks to comprehensive backup technologies
- Uncompromising security due to a highly flexible stateful inspection firewall with Intrusion Detection/Denial-of-Service protection
- Professional LAN management – LANtools
- Very user-friendly due to a high-performance management solution with an intuitive design
- High level of efficiency due to simultaneous management of multiple devices
- Reliable network monitoring through the ability to retrieve security information and statistics
- Flexible network management protected from abuse by rights management and multiple administration access accounts

Warranty

- Up to 4 years manufacturer warranty

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