

Press Release 2021-641

***LANCOM yet again top VPN provider in user survey***

**techconsult Professional User Rating 2021: LANCOM is VPN Champion for the fifth time in a row**

**Aachen, January 20, 2021—The German network infrastructure supplier LANCOM Systems is the clear leader of the latest user survey “Professional User Rating Security Solutions (PUR-S)” by the analyst firm techconsult. For the fifth time in a row since 2017 LANCOM has won the title of Champion in Virtual Private Network (VPN) solutions and has once again emerged as the overall winner by far in Germany's largest user survey in the field of IT security.**

In the analysis, LANCOM received top marks for the performance of the VPN routers, gateways and clients with a focus on the individual aspects of performance, reliability, maintenance and the range of features. Here, users consistently attest to LANCOM's top performance in all the disciplines surveyed: These include network access control and authentication options, logging and QoS features, the wide range of supported encryption standards, and the optional use on mobile devices.

Overall, the VPN solutions are convincing across the board: The users recommend them unreservedly and would buy them again at any time.

The all-round satisfaction is also reflected in the manufacturer rating. The extensive network of sales partners, the high levels of competence of the sales consultants and the custom-made, individual quotations are rewarded with top

ratings from users. Top marks also come for service & support, innovation and sustainability.

The result is something special for techconsult analyst Raphael Napieralski: “LANCOM is the first manufacturer to be a Champion five times in a row. That is an impressive achievement—also considering how dominant and clear those title wins have been.”

“This result is simply fantastic! The opinion of user companies is vitally important to us. This analysis is a wonderful confirmation of our corporate and portfolio strategy,” says Dr. Tarik Erdemir, Vice President VPN & SD-WAN at LANCOM Systems.

LANCOM founder and managing director Ralf Koenzen is also pleased with the result: “The regularity with which we are now recognized as PUR champion is a fantastic acknowledgment of our entire LANCOM team! We will keep working hard to follow up on these top ratings in years to come.”

LANCOM VPN solutions are used in companies and organizations of all sizes. For many companies and since the beginning of the corona pandemic in particular, they play an elementary role in business continuity management by connecting mobile users and home-office workplaces securely and reliably to company resources.

For the independent user survey, the research and analyst firm techconsult conducted over 2,000 representative online interviews with IT managers at user companies in autumn 2020. The cross-manufacturer survey looks at all of the noteworthy security providers active in Germany. For a detailed insight into the results, visit the LANCOM website: <https://www.lancom-systems.com/pur>

**About PUR Security Solutions:**

The “Professional User Rating: Security Solutions 2021“ (PUR S) is an independent user survey from the research and analyst firm techconsult. Over 2000 user companies were asked to rate IT security solutions in 6 categories, including “Virtual Private Network”. The appraisal of the dimensions Company Rating and Technology/Solution Rating considered more than 50 criteria in 14 subcategories.

**About techconsult GmbH:**

Research and analyst firm techconsult has been the partner for suppliers and consumers of digital technologies and services for 25 years. Conducting analyses at businesses provides an insight into their problems and their future visions regarding the use of information technologies. More than 20,000 interviews conducted with business and IT decision makers each year provide an accurate impression. techconsult GmbH is headed by managing partner and founder Peter Burghardt with offices located in Kassel and Munich. The company is part of the Heise Group.

**About LANCOM Systems:**

LANCOM Systems GmbH is a leading European manufacturer of network and security solutions for business and the public sector. The portfolio includes hardware (WAN, LAN, WLAN, firewalls), virtual network components, and cloud-based software-defined networking (SDN).

Software and hardware development as well as manufacturing take place mainly in Germany, as does the hosting of the network management. There is a strong focus on trustworthiness and security. The company is committed to products that are free from backdoors and is a holder of the trust mark “IT Security Made in Germany” as initiated by the German Ministry of Economics.

LANCOM Systems was founded in 2002 and has its headquarters in Würselen near Aachen, Germany. Customers include SMEs, government agencies, institutions, and major corporations from all over the world. Since summer 2018, the company has been an independent subsidiary of the Munich-based technology group Rohde & Schwarz.

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