



LANCOM Consulting Day

Network optimization with a LANCOM consultant

LANCOM Service **Consulting Day**

Your business is growing, you have new employees, more office space, or additional locations, the demands on your network infrastructure are increasing, bottlenecks and downtimes are becoming a problem. It's high time for an upgrade to your network. But technologies and standards are changing faster than you can build up the necessary technical expertise within your company.

Time for the LANCOM expertise to pay a call! Our consultant analyzes the status quo, identifies the causes of problems and the opportunities for optimization, and gives you comprehensive advice to establish a solid basis for your future network strategy.

- Comprehensive and transparent advice from a LANCOM consultant with in-depth expertise in the further development of your existing network, with a particular focus on the integration of LANCOM products
- Tailored support for implementing changes in network requirements, including expansion strategies that consider your current infrastructure
- Optimization of network performance based on analyses of previous network failures
- Benchmarking by comparing the current status of your network with industry standards
- Implementation available either via remote session or on-site at your company (billed at fixed daily rates, maximum of eight hours per day, by appointment)



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Inventory with expertise

The first step is a preparatory meeting to define common goals. An experienced LANCOM consultant will thoroughly assess your existing network infrastructure, either on-site or via a remote session. With a fresh and unbiased perspective, the consultant will identify what is functioning well, what can be maintained, and where recurring disruptions and weak points exist. Your interests remain the top priority throughout the consultation, ensuring that key issues, such as security and availability, are addressed in detail.

Detailed error analysis

Why do certain failures keep recurring? Which devices are causing disruptions, and where are the weaknesses in your network? What strategy can effectively resolve these issues? By identifying and analyzing weak points holistically, systematic causes can be uncovered that often run deeper than isolated malfunctions.

Direct recommended solution

Based on the identified sources of disruption, our consultant will provide an initial outlook on the necessary measures. This approach allows us to not only develop customized optimization strategies with you but also offer practical, actionable solutions. The recommendations are clear, technically sound, and tailored to your specific needs, enabling you to implement them immediately – ranging from suggestions for suitable hardware and software to adjustments in your current implementations.

Solid basis for decision making

As the CIO, managing director, or business owner, the consultation results can serve as a valuable decision-making tool for your investment planning. We place great emphasis on ensuring that the proposed solutions and hardware recommendations not only address immediate issues but also support the long-term development, stability, and scalability of your network. Based on the consultation, we will provide you with a detailed offer that is precisely tailored to your needs.

Precise planning of the implementation

What should be considered when implementing the consulting results? What workload should you anticipate? What temporary disruptions to your day-to-day operations can you expect? When is the best time to schedule the work? If network optimization is required, our practical time planning ensures that you are informed of every step in advance. This allows you to choose the optimal time for implementation and know exactly what to expect and when. In this way, you can be confident that your network performance will be restored or optimized quickly and reliably.



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Booking & use

- The LANCOM Consulting Day can only be requested via the [form](#).
- After submitting the form, you will receive an e-mail confirming your request.
- We will then contact you by phone to discuss further details.
- To prepare a quote, we will review your request in consultation with our experts and estimate the time and costs involved.
- Once the offer is ready, you will receive it via our ticket system. If you are satisfied with the terms, you can accept it either through the ticket system or by replying to the e-mail.
- Upon acceptance, you will receive a booking confirmation via e-mail.
- Please note that on-site consultations are only available within the EU. Additional expenses may apply, and planning typically requires several weeks' notice.

Item numbers

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