



**PUR 2023**  
Professional User Rating

# LANCOM SYSTEMS

PROFESSIONAL USER RATING: **SECURITY SOLUTIONS**

# VIRTUAL PRIVATE NETWORK

Summary of the evaluations  
of the Lancom solution

## Author

Raphael Napieralski  
Analyst

techconsult GmbH  
Baunsbergstraße 37  
Germany - 34131 Kassel

Phone: +49 (0)561 8109 0  
Fax: +49 (0)561 8109 101

E-Mail: [info@techconsult.de](mailto:info@techconsult.de)  
Web: [www.techconsult.de](http://www.techconsult.de)

SECURITY SOLUTIONS

## OVERALL RATING

For the seventh time, users rated relevant solutions in the field of „Virtual Private Network“ based on their own experience. A total of 24 out of 25 listed manufacturers from the German-speaking region succeeded in being included in the „diamond“, which serves as the primary result representation of the Professional User Rating (PUR). With top performances both within the solution rating and in the rating at the manufacturer level, LANCOM has placed itself at the top of the diamond, for the seventh time in a row, ahead of all other competitors, and is therefore once again awarded the title of „Champion“



## SOLUTION RATING

### HOW SECURITY EXPERTS RATE THE VPN SOLUTIONS FROM LANCOM

With a rating of 72.6 out of 100 points, LANCOM achieved first place on the solution side. The benefits of the solution are particularly emphasized by security experts. With very good ratings for compliance with legal and corporate requirements, the fulfillment of certification standards and the reduction of damage through the use of LANCOM VPN solutions, LANCOM achieved the highest rating in the area of solution benefits with 75.6 points. The security experts are also impressed by the range of functions offered by LANCOM VPN solutions. With very good ratings for the available QoS and logging functions as well as the supported encryption standards, LANCOM convinces the security experts and achieved 70.3 index points. The outstanding performance of the LANCOM VPN solutions meets the expectations of the security experts, and they would purchase and recommend the VPN solutions from LANCOM again at any time.

## MANUFACTURER RATING

### HOW SECURITY EXPERTS RATE „LANCOM SYSTEMS GMBH“

With 70.0 points, LANCOM also achieves the best result at the manufacturer level and consequently takes the lead. Security experts are particularly impressed by LANCOM's service and support and its ability to innovate. With 70.9 out of 100 points, LANCOM receives the highest rating for innovative capability in comparison with its competitors. The innovative products, which are constantly being improved by LANCOM, and the integration of external technologies are particularly convincing. LANCOM received 70.6 points for service and support and also ranked first in this sub-area. Security experts appreciate the accessibility of the telephone hotline, the competence of the service advisors and the quick resolution of problems. For security experts, LANCOM is a more than reliable partner that not only keeps promises without reservation, but also convinces users to such an extent that they would purchase further LANCOM products at any time and would recommend LANCOM without reservation.

## ABOUT „PUR SECURITY SOLUTIONS“

The „Professional User Rating: Security Solutions 2023 (PUR S) is an independent user survey by the research and analyst firm techconsult. Over 2000 user companies were asked to rate IT security solutions from 7 solution areas, including „Virtual Private Network“. The evaluations were carried out in the dimensions Company Rating and Technology/Solution Rating with more than 50 criteria in 14 subcategories.

## ABOUT LANCOM SYSTEMS

LANCOM Systems GmbH is a leading European manufacturer of network and security solutions for business and the public sector. The portfolio includes hardware (WAN, LAN, WLAN, firewalls), virtual network components, and cloud-based software-defined networking (SDN).

Software and hardware development as well as manufacturing take place mainly in Germany, as does the hosting of the network management. There is a strong focus on trustworthiness and security. The company is committed to products that are free from backdoors and is a holder of the trust mark “IT Security Made in Germany” as initiated by the German Ministry of Economics.

LANCOM was founded in 2002 and has its headquarters in Würselen near Aachen, Germany. Customers include SMEs, government agencies, institutions, and major corporations from all over the world. Since summer 2018, the company has been a wholly owned subsidiary of the Munich-based technology group Rohde & Schwarz.

# LANCOM

SYSTEMS

<https://www.lancom-systems.de/>

### Contact:

LANCOM Systems GmbH

Adenauerstrasse 20 / B2

52146 Würselen

Phone: +49 (0) 2405 49936 0

## ABOUT TECHCONSULT

As a research and analyst firm, techconsult has been the partner for providers and consumers of digital technologies and services for 30 years. techconsult GmbH is managed by the managing partner and founder Peter Burghardt at the Kassel site with a branch in Munich.

### Copyright

This report was written by techconsult GmbH. The data and information contained therein have been determined conscientiously and with the utmost care according to scientific principles. However, no guarantee can be given for its completeness and correctness, and therefore none of this should be used as the sole basis for action. Any decision should always be made on the factors pertaining to each individual business case, using all necessary care and advice. All rights regarding the content, including those of the translation, are held by techconsult GmbH. Copies, even in extracts, are only permitted with the written permission of techconsult GmbH.

### Disclaimer

The use of name, trade names, trademarks, etc. in within this document that appear without any special markers does not imply that such names are free according to trademark laws and can be used arbitrarily by any parties. The reference to any specific commercial product, process or service through trade names, trademarks, manufacturer names etc. does not imply preferential treatment by techconsult GmbH.