



LANCOM
SYSTEMS

PROFESSIONAL USER RATING: **SECURITY SOLUTIONS**

VIRTUAL PRIVATE NETWORK

Summary of the evaluations
of the LANCOM solution

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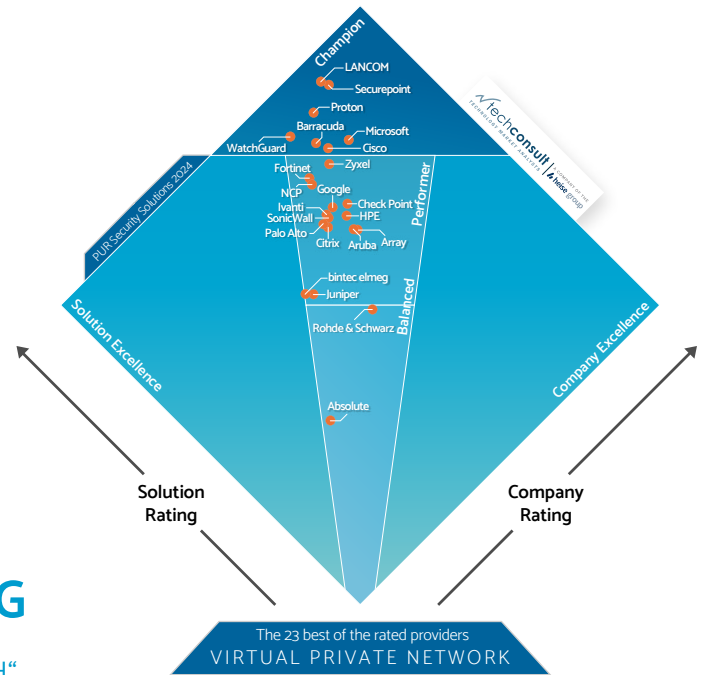
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SECURITY SOLUTIONS

OVERALL RATING

For the eighth time, users rated relevant solutions in the field of “Virtual Private Network” based on their own experience. A total of 23 manufacturers from the German-speaking region succeeded in being included in the „diamond“, which serves as the primary result representation of the Professional User Rating (PUR). With excellent performance at both manufacturer and solution level, LANCOM is once again in the top group of the diamond and therefore receives the award as “Champion”.



MANUFACTURER RATING

HOW SECURITY EXPERTS RATE „LANCOM SYSTEMS GMBH“

With a rating of 70.5 points, LANCOM achieved the second-best result at the manufacturer level compared to the competition. Users are particularly impressed by the range of information, consulting and training services on offer. With 71.8 out of 100 points, LANCOM not only receives the highest individual rating in this category, but also stands out from all other competitors. LANCOM receives excellent ratings for its detailed solution descriptions and application examples, as well as its extensive practical training offerings for security managers, which can be carried out virtually or on-site. In addition, LANCOM is also considered a very innovative manufacturer of security solutions and also impresses with its excellent service and support. For security experts, LANCOM is a more than reliable partner that keeps its promises and also encourages users to purchase other LANCOM solutions at any time and would recommend LANCOM as a manufacturer without reservation.

SOLUTION RATING

HOW SECURITY EXPERTS RATE THE VPN SOLUTIONS FROM LANCOM

With a rating of 75.6 out of 100 points, LANCOM achieved first place on the solution side. Particularly highlighted are the solution’s usefulness, with 79.8 points, as well as its user-friendliness, which each mean first place in their respective category. Users confirm that the LANCOM VPN solutions fully meet the requirements of a VPN solution, ensure that certification standards as well as legal and company requirements are met and also relieve the burden on a companies own IT department to a great extent. The LANCOM VPN solutions are also praised for the good and intuitive usability of the user interface, as well as the easy configurability and detailed documentation of the solution. The excellent performance of the LANCOM VPN meet the expectations of the security experts. They would purchase LANCOM’s VPN solutions again at any time and recommend them to others.

ABOUT „PUR SECURITY SOLUTIONS“

The „Professional User Rating: Security Solutions 2024 (PUR S) is an independent user survey by the research and analyst firm techconsult. Over 3500 user companies were asked to rate IT security solutions from 8 solution areas, including „Virtual Private Network“. The evaluations were carried out in the dimensions Company Rating and Technology/Solution Rating with more than 50 criteria in 14 subcategories.

ABOUT LANCOM SYSTEMS

LANCOM Systems GmbH is a leading European manufacturer of network and security solutions for business and the public sector. The portfolio includes hardware (WAN, LAN, WLAN, firewalls), virtual network components, and cloud-based software-defined networking (SDN).

Software and hardware development as well as manufacturing take place mainly in Germany, as does the hosting of the network management. There is a strong focus on trustworthiness and security. The company is committed to products that are free from backdoors and is a holder of the trust mark “IT Security Made in Germany” as initiated by the German Ministry of Economics.

LANCOM was founded in 2002 and has its headquarters in Würselen near Aachen, Germany. Customers include SMEs, government agencies, institutions, and major corporations from all over the world. Since summer 2018, the company has been a wholly owned subsidiary of the Munich-based technology group Rohde & Schwarz.



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SYSTEMS

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ABOUT TECHCONSULT

For over 30 years, techconsult – as a research and analyst company – has been a reliable partner for providers and consumers of digital technologies and services. More than 35,000 interviews per year with decision-makers at the business and technology level, solution users as well as technology and service providers form the neutral basis of our consulting and project activities. In this way, customers are supported in their digital positioning and strategic planning as well as in concrete sourcing processes in order to make well-founded decisions based on data-supported facts. In the development and implementation of individual go-to-market strategies, providers benefit strategically and tactically from the market-oriented support of our analysts and the tc partner network.

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