

## **LANCOM's special program "Education NOW!"**

### **Preferential conditions for research and education**

#### **1 General remarks**

##### **1.1 Preferential conditions for education and research**

The LANCOM program "Education NOW!" allows public organizations in research and education, schools and universities to purchase LANCOM products under preferential conditions offering advantageous pricing. Not applicable for this offer are commercial seminar and training organizations.

The preferential conditions apply to selected products from the WLAN and Network Connectivity product lines:

- LANCOM 802.11n WLAN access points (320 series)
- LANCOM WLAN Controllers + Options
- LANCOM Public Spot Option
- LANCOM Content Filter Option
- All 24-port switches in the LANCOM portfolio.

The final conditions shall be agreed between the end customer and the reseller. LANCOM would be very pleased to establish contact between these parties and will actively support the negotiations.

##### **1.2 Proof of status**

LANCOM products for purchase under the terms of the "Education NOW!" program are exclusively available from official LANCOM distributors and specialist resellers.

Any institution wishing to purchase LANCOM products according to the conditions of the "Education NOW!" program will be required to demonstrate its status. Information submitted with the proof of status must agree with the information on all invoices and delivery notes.

### **1.3 Reseller obligations**

The distributor is required to submit documentation demonstrating the organization's status to LANCOM before ordering. Orders submitted without any proof of status will not be processed.

Contact persons at LANCOM are the regional Sales contacts or Mr. Nawfal El-Hannoun:

Telephone: +49 (0)2405-49936-246

E-mail: [n.elhannoun@lancom.de](mailto:n.elhannoun@lancom.de)

## **2 Scope of validity**

### **2.1 Eligible organizations**

The following organizations are eligible for the purchase of LANCOM products under the preferential conditions for education and research:

- State schools and recognized vocational schools
- Higher education institutions, universities, polytechnics
- Non-commercial research establishments

#### **2.1.1 Schools**

The purchase of LANCOM products and solutions under the conditions of "Education NOW!" exclusively serves the purposes of education, training and the associated administration at state schools and recognized private and independent schools.

The following proof of status must be submitted to LANCOM:

- Original order from the school
- Stamp and signature (legible) of the authorized signatory
- Copy of the accreditation or authorization from a state authority (independent schools only)

### **2.1.2 Higher education institutions, universities, polytechnics**

LANCOM products bought under the conditions of this program are to be used only for the purposes of research and education and their associated administration at state or state-recognized universities and polytechnics.

The following proof of status must be submitted to LANCOM:

- Original order from the university/polytechnic
- Stamp and signature (legible) of the authorized signatory

### **2.1.3 Non-commercial research establishments**

Research establishments are able to purchase LANCOM products under the preferential conditions of the "Education NOW!" program. These establishments must demonstrate a non-profit, non-commercial character.

The following proof of status must be submitted to LANCOM:

- Original order with intended purpose
- Stamp and signature (legible) of the authorized signatory
- Original certificate from the responsible ministry certifying the non-commercial nature of the organization

## **2.2 Eligible regions**

Eligible to participate are research and education organizations from all over Europe, except for the DACH region (Germany, Austria, Switzerland).

## **3 Concluding remarks**

All documentation must be supplied in original form when ordering LANCOM products under the conditions of the "Education NOW!" program. LANCOM reserves the right to conduct a final assessment. The general conditions of warranty and licensing also apply. The transfer or resale of discounted products purchased in the program is expressly prohibited.

LANCOM reserves the right to modify or cancel the program at any time. No party has any claim to potential future preferential conditions.