# LANCOM Management Cloud is best solution for the fourth time in "Network Management & Monitoring"

03/27/2023

**Confirmed: Top placing in the techconsult Professional User Rating**

Press release 2023-701

Würselen, 27 March 2023—In techconsult's Professional User Rating 2023, LANCOM Systems overcame the competition in the category Network Management & Monitoring to secure the top place in the result diamond for the fourth time in a row. Both the LANCOM Management Cloud (LMC) solution and the manufacturer themselves convinced users across the board and received excellent ratings.

Once a year, the "Professional User Rating: IT Operations" survey by the research and analyst firm techconsult calls upon user companies to evaluate the IT solutions they operate, including their solutions for network management and monitoring. Based on ratings by a total of 3,000 users, 25 market-relevant providers made it into the result diamond this time. In 2023 and for the fourth time in a row, LANCOM secured the top placing. With excellent overall ratings in the Solution and Manufacturer categories, users rate the LANCOM Management Cloud as the best solution and they would recommend it at any time.

### LMC scores in IT security

Above all, expert users appreciate the benefits that the LANCOM Management Cloud solution delivers for their company. They emphasized the improvements to their company's own IT security and the cut in the reaction times in the case of reported incidents. Also rated very positively were the performance, reliability, flexibility, and scalability of the LMC.

### Top marks as manufacturer

Furthermore, LANCOM is perceived to be an excellent manufacturer and is the only manufacturer to achieve a rating of over 70 points. LANCOM also achieved the best result in the sub-categories Consulting and Training Services as well as Price and Purchasing Models. Among other things, respondents emphasized the relevance of the example applications as well as the scope and quality of the training courses. Also rated very positively are the price-performance ratio and the availability of the LMC as a private or public cloud. Overall, LANCOM is able to satisfy its customers to the highest degree.

For Ralf Koenzen, founder and managing director of LANCOM Systems, the top ranking is

once again a confirmation: "A variety of network solutions on the market advertise with cloud management. The fact that we lead this field makes me proud and is an incentive for the future. We have continuously optimized the LMC and adapted it to user and market needs. The fact that it continues to convince our customers and that Germany's largest user survey reflects this positivity is a great tribute to the work we do."

As Ercan Hayvali, responsible senior analyst at techconsult, explains: "In a networked and digital business world, reliable network management and monitoring solutions are essential to ensure smooth business operations. The positive response from users in this year's survey again shows that the LANCOM Management Cloud effectively and reliably helps to manage and optimize the network infrastructure and to ensure network security."

For a detailed insight into the results, visit the LANCOM website: www.lancom-systems.com/company/awards/pur-it-operations

Infographics are available for download here: Images & Infographics - LANCOM Systems (lancom-systems.com)

About "PUR IT Operations"
The "Professional User Rating: IT Operations 2023" (PUR IT-Ops) is an independent user survey from the research and analyst firm techconsult. Over 3,000 user companies were asked to rate operational IT solutions in five categories, including "Network Management & Monitoring". The appraisal of the dimensions Company Rating and Technology/Solution Rating considered more than 60 criteria in 14 subcategories.

About techconsult
Research and analyst firm techconsult has been the partner for suppliers and consumers of digital technologies and services for 30 years. techconsult GmbH is headed by managing partner and founder Peter Burghardt with offices located in Kassel and Munich.

About LANCOM Systems
LANCOM Systems GmbH is a leading European manufacturer of network and security solutions for business and the public sector. The portfolio includes hardware (WAN, LAN, WLAN, firewalls), virtual network components, and cloud-based software-defined networking (SDN).

Software and hardware development as well as manufacturing take place mainly in Germany, as does the hosting of the network management. There is a strong focus on trustworthiness and security. The company is committed to products that are free from backdoors and is a holder of the trust mark "IT Security Made in Germany" as initiated by the German Ministry of Economics.

LANCOM was founded in 2002 and has its headquarters in Würselen near Aachen, Germany. Customers include SMEs, government agencies, institutions, and major

corporations from all over the world. Since summer 2018, the company has been a wholly owned subsidiary of the Munich-based technology group Rohde & Schwarz.

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