

# Ralf Koenzen now sole Managing Director at LANCOM Systems GmbH - Ulrich Prinz departs the company for personal reasons

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## **PRESS RELEASE 2007-146**

Ralf Koenzen now sole Managing Director at LANCOM Systems GmbH

Ulrich Prinz departs the company for personal reasons

Aachen, October 25, 2007 - Effective immediately, Ralf Koenzen is the sole Managing Director of LANCOM Systems GmbH. Personal reasons have caused Ulrich Prinz to resign from his position as Managing Director. Together with Ralf Koenzen he built up the company over a period exceeding five years. Ralf Koenzen takes over the responsibility for Sales, Service and Support from Ulrich Prinz.

Ralf Koenzen will continue the product and sale strategies pursued until now and will maintain the business policy that has been so successful to date. This applies in particular to LANCOM Systems' commitment to indirect sales and ongoing expansion throughout Europe. Also to be continued under the sole leadership of Ralf Koenzen is the development of the product lines Security (Internet access and VPN), VoIP and Wireless LAN. Contact persons for customers, suppliers and business partners remain unchanged.

"Like the employees of LANCOM Systems I greatly regret the resignation of Ulrich Prinz," commented Ralf Koenzen. "We would like to thank him for the years of successful and invaluable commitment to LANCOM and would like to wish him the very best for the future."

LANCOM Systems background



LANCOM Systems GmbH is a leading German manufacturer of reliable communications solutions for large enterprises and SMEs, public authorities and institutions. The company supplies products and software for IP-based VPN, VoIP and wireless networks, along with support and services. These solutions are planned and developed specifically for the requirements of business customers. The company's focus is on Internet access products with integrated high-quality firewalls for ADSL, SDSL, ISDN and UMTS access and on comprehensive solutions for network connectivity and security with virtual private networks (VPN), wireless networks (wireless LAN) and public spots. LANCOM Systems GmbH is headquartered in Würselen near Aachen and has sales offices in Munich, London, Madrid, Bolzano, Tilburg and Prague. Ralf Koenzen is the company's founder and Managing Director.

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