

LANCOM maintains its leading position in Network Management & Monitoring

03/23/2026

In techconsult's Professional User Rating IT Operations, IT managers rate vendors and solutions in the field of network management & monitoring on an annual basis. In 2026, LANCOM Systems once again secured the top spot. With excellent ratings at both the vendor and solution levels, LANCOM has retained its leading position and, with the LANCOM Management Cloud, achieved the highest user satisfaction score in the rating.

The *Professional User Rating IT Operations 2026 (PUR IT-Ops)* is an independent user survey conducted by the research and analyst firm techconsult. From October to November 2025, around 3,400 companies rated enterprise IT solutions and their vendors in various categories, including Network Management & Monitoring. The German network infrastructure and security manufacturer LANCOM Systems has continued its streak of success this year, securing the leading position as best vendor in network management & monitoring for the 7th time in a row.

Solution rating: LANCOM Management Cloud scores highly for user-friendliness

At the solution level, the LANCOM Management Cloud (LMC) achieved an excellent overall rating. Users particularly praised the LMC's ease of use, voting it into first place. In particular, the ease of implementation and installation, as well as the intuitive usability of the user interface, proved highly impressive. In addition, LANCOM achieved the highest ratings for product loyalty and purchase recommendation. The LMC fully meets users' expectations, and they would recommend it without reservation. This places LANCOM at the top of the list, achieving the highest user satisfaction score in the rating.

Vendor rating: LANCOM excels in trustworthiness and customer focus

LANCOM Systems also performed strongly at the provider level, securing the top spot among all vendors. In addition to trustworthiness, the company's handling of data security and protection was a key factor in securing this top position. In the sales partners category, LANCOM clearly stands out from the competition: users praised the personalized quotations and the strong on-site presence assured by a broad partner network. In terms of information provision, LANCOM also achieved a score well above average, thanks to its comprehensive knowledge base and FAQ platform. LANCOM also secured first place in the category of consulting and training services, with the consulting function of its online presence standing out clearly.

Robert Mallinson, Co-Managing Director of LANCOM Systems, views the outstanding



vote as “a fantastic endorsement for the entire LANCOM team and the LANCOM Management Cloud. I am proud that we not only win over our customers with high-quality solutions, but also with our values as a company. As a European vendor, we set standards in terms of trustworthiness, data protection and data security, and, together with our partners, we are committed to providing the highest possible level of customer focus. The excellent feedback from our users is the best motivation for us to continue along this path in a consistent manner.”

Ercan Hayvali, senior analyst at techconsult, explained: “In our user survey this year, LANCOM Systems, with its LMC solution, once again clearly positioned itself among the leading providers. The results indicate a very high level of user satisfaction and the highest willingness to recommend the solution to others. This indicates that the solution has proven itself in practice and that, for many companies, it provides a reliable foundation for the operation and further development of their network infrastructure.”

For more information, please visit the LANCOM Systems website: <https://www.lancom-systems.com/company/awards/pur-it-operations>

About the Professional User Rating: IT Operations 2026

The “Professional User Rating: IT Operations 2025” (PUR IT-Ops) is an independent user survey from the research and analyst firm techconsult. Over 3490 user companies were asked to rate operational IT solutions in 5 categories, including “Network Management & Monitoring”. The dimensions Company Rating and Technology/Solution Rating considered more than 60 criteria in 14 subcategories.

About techconsult

Research and analyst firm techconsult has been the partner for suppliers and consumers of digital technologies and services for 30 years. More than 35,000 interviews per year with decision-makers at the business and technology levels, solution users as well as technology and service providers form the neutral basis of our consulting and project activities. In this way, consumers are supported in their digital positioning and strategic planning, as well as in concrete sourcing processes, in order to make well-founded decisions based on data-supported facts. When developing and implementing individual go-to-market strategies, providers benefit both strategically and tactically from the market-oriented support of analysts and the techconsult partner network.

About LANCOM Systems



LANCOM Systems GmbH is a leading European manufacturer of network and security solutions for business and the public sector. The portfolio includes hardware (WAN, LAN, WLAN, firewalls), virtual network components, cloud-based software-defined networking (SDN), and solutions for remote and mobile access.

Software and hardware development, as well as the hosting of the network management, takes place exclusively in Germany, as does the manufacturing of certain product lines. There is a strong focus on trustworthiness and security. The company is committed to products that are free from backdoors and is a holder of the trust mark “IT Security Made in Germany” as initiated by the German Ministry of Economics.

LANCOM was founded in 2002 and has its headquarters in Würselen near Aachen, Germany. Customers include SMEs, government agencies, institutions, and major corporations from all over the world. The company is a wholly owned subsidiary of the Munich-based technology group Rohde & Schwarz.

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