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**Network manufacturer offers German network infrastructure solutions**

## **LANCOM Systems receives the quality seal "IT Security made in Germany"**

Aachen, October 29, 2013—LANCOM Systems, the leading German manufacturer of professional network solutions for the commercial and public sectors, is the first infrastructure manufacturer to qualify for the "IT Security Made in Germany" (ITSMIG) quality seal. Originally initiated by the German Ministry of Economics, this seal is awarded by the German IT Security Association, TeleTrusT, exclusively to German IT companies who develop their products in Germany and who meet the strict criteria on IT security and data privacy.

At a time when the headlines are almost daily dominated by telephone-tapping and espionage scandals, and when markets are losing faith particularly in US providers, a quality seal like 'IT Security made in Germany' signposts the way to confidentiality and sends a strong signal at home and abroad. Bearers of the TeleTrusT quality seal "IT Security made in Germany" have to meet the following prerequisites:

- The company is headquartered in Germany.
- The company offers trusted security solutions.
- The products are guaranteed to be free of backdoors.
- Research and development in IT security takes place in Germany.
- The company is committed to compliance with the requirements of German data protection law.

All of these requirements are met by LANCOM Systems: The company was founded in 2002 near Aachen, Germany and focuses on network solutions for the commercial and public sectors. LANCOM's two business units, VPN Network Connectivity and Wireless LAN, offer professional users secure infrastructure solutions for local-area and multi-site networks. The entire core product range is developed and manufactured in Germany.

LANCOM has pledged to keep its products free of backdoors, and is an industry pioneer in this respect: In particular the manufacturers from the USA and Asia, who dominate the markets worldwide, have not been in the headlines about backdoors for the first time. As a German manufacturer, LANCOM Systems guarantees that their products comply with all legal regulations on data security and data protection in Germany and the European Union.

LANCOM is outstanding in this field: Since May, LANCOM has offered VPN solutions that are certified by the German Federal Office for Information Security (BSI) in accordance with the Common Criteria (EAL 4+). They offer protection from cyber-attacks for particularly sensitive networks and critical infrastructures (EPCIP). The certification is a globally recognized security seal and an independent confirmation of the high level of security and confidentiality of the products.

Ralf Koenzen, founder and Managing Director of LANCOM Systems, is pleased that LANCOM, after having been certified, now also bears the quality seal 'IT

Security made in Germany': "IT security has always been our utmost priority, and not just since the scandals which have come to light in recent months. We assume that quality seals like this will play a much bigger role for decision makers in the future."

### **About TeleTrust, the German IT Security Association**

TeleTrust is a widespread competence network for IT security comprising members from industry, administration, research as well as national and international partner organizations with similar objectives. With a broad range of members and partner organizations TeleTrust embodies the largest competence network for IT security in Germany and Europe. TeleTrust provides interdisciplinary fora for IT security experts and facilitates information exchange between vendors, users and authorities; TeleTrust also shares its view on IT security matters. TeleTrust is carrier of the "European Bridge CA" (EBCA; PKI network of trust), the quality seal "IT Security made in Germany" and runs the IT expert certification programs "TeleTrust Information Security Professional" (T.I.S.P.) and "TeleTrust Engineer for System Security" (T.E.S.S.). The association is headquartered in Berlin, Germany. TeleTrust is a member of the European Telecommunications Standards Institute (ETSI). For further information, please visit: [www.teletrust.de](http://www.teletrust.de)

**LANCOM Systems background:**

LANCOM Systems GmbH is the leading German manufacturer of reliable, innovative network solutions for business customers. LANCOM's two business units, VPN Network Connectivity and Wireless LAN, offer professional users secure, flexible infrastructure solutions for local-area and multi-site networks. The entire core product range is developed and manufactured in Germany. In addition, LANCOM also provides VPN solutions certified by the German Federal Office for Information Security (BSI) for the protection of particularly sensitive networks and critical infrastructures (EPCIP) against cyber attacks. LANCOM Systems has its headquarters in Würselen near Aachen, Germany, and other offices are located throughout Europe. Customers include small and medium-sized enterprises, government agencies, institutions, and major corporations from Germany, Europe and increasingly worldwide. The enterprise is a partner in the Alliance for Cyber Security initiated by the BSI.

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